Scotember 18, 2002

Mr. Michael Deusinger
USAC - Schools and Libraries Division
Selective Review
100 S. Jefferson Road
Whippany, NJ 07891

Dear Mr. Deusinger:

Thank you for the opportunity to provide further clarification with regard to the El Monte Union High School District's (BEN: 143586) E-Rate Program Year V (2002-2003) application. The fax that was sent to the District requested information specifically about the Funding Request Numbers (FRNs) of which Spectrum Communications and Pacific Bell Internet are the designated service providers.

With regards to the Internal Connections FRNs, Spectrum Communications was awarded the contracts under the California Multiple Awards Schedule (CMAS) procurement vehicle. This is a "Master Award/Agreement" run by the California Department of General Services (DGS) on which contractors are authorized only after a successful competitive bidding process has occurred and the supplier meets stringent State Mandated Terms and Conditions.

The inclusion of Public Contract Code, Section 10299, which stated that School Districts and other local agencies may utilize the CMAS program without further competitive bidding, may have been misleading. The intent of this inclusion was to show that School Districts are allowed to utilize CMAS under State Procurement Law, and not to suggest that no competitive bidding took place.

Several prospective service providers did contract the District via telephone. During these conversations, the contractors were informed of the District's parameters, including the following: 1) being an authorized CMAS supplier, 2) having a current California Low Voltage Contractors license, 3) the ability upon completion of projects to provide certified payroll as evidence of paying prevailing wage and labor code compliance, and 4) The ability to obtain the necessary bonds and proper insurance.

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After hearing of these requirements, all prospective vendors other than Spectrum chose to not continue with the bidding process.

El Monte Union High School District was not contacted by any other CMAS contractors, other than Spectrum Communications, who met the above four guidelines.

Regarding the high-speed/capacity Internet Access to be provided by Pacific Bell Internet, the District had several criteria. These were: 1) The ability to provide all services such as Internet Port Connection, Local Loop Connectivity, and Access lines as one complete product (to ensure maximum uptime and connectivity) and 2) The ability to supply leased line connectivity of 45MBS (T3). We received several phone calls but after hearing these requirements, Pacific Bell Internet was the only service provider to follow up with a quotation meeting these requirements.

In summary, El Monte Union High School District received several phone calls from interested providers, however, the only providers who responded after hearing of the District's requirements were Spectrum Communications, for Internal Connections, and Pacific Bell Internet for the High Speed Internet Access.

Thank you again for the opportunity to provide additional clarity. Plance do not hesitate to contact me for further information.

Sincerely,

Nick Salerno
Assistant Superintendent of Education
El Monte Union High School District
3537 Johnson Ave.
El Monte, CA 91731
(626) 444-9005

cc: Garett McKay
Director of Technology
El Monte Union High School District

January 31, 2003

Mr. Michael Deusinger
USAC - Schools and Libraries Division
Selective Review
100 S. Jefferson Road
Whippany, NJ 07891

Dear Mr. Deusinger:

After reviewing the latest request for information from your office, we feel that the first two questions were addressed completely in our previous response, dated September 19, 2002. We have attached a copy of the letter for your convenience.

With respect to the final question concerning price, our district is very concerned about price, and price is always weighted more heavily than any other consideration. Prior to accepting the final quote from Spectrum, district personnel compared Spectrum's prices to the CMAS price list. Spectrum's pricing was either at or below the listed CMAS price.

Thank you again for the opportunity to provide additional clarity. Please do not hesitate to contact me for further information.

Sincerely,

Nick Salerno
Assistant Superintendent of Education
El Monte Union High School District

cc: Garett McKay
Director of Technology
El Monte Union High School District

HEMET UNIFIED SCHOOL DISTRICT DECLARATION AND EXHIBITS

# **DECLARATION**

- I, Richard Hartline, hereby declare the following under penalty of perjury under the laws of the United States of America:
- 1. I am the Technology Coordinator for Hemet Unified School District, in Hemet, California ("HUSD").
- 2. HUSD has participated in the Schools and Libraries Mechanism ("E-Rate Program") since 1999. I have been involved on behalf of HUSD in the E-Rate Program since 1999. Due to HUSD's successful implementation of E-rate discounts our district has been able to provide Internet access to students at every school site. Given the age of our schools and the overall cost of providing network access without E-rate discounts even today our students would still not have access to network resources.
- 3. On December 6, 1999, HUSD submitted its FCC Form 470 seeking competitive bids for telecommunications, internal connections, and Internet services (Application No. 712580000263506). I am listed as HUSD's contact person on the Form 470 Application. HUSD's Form 470 Application was posted on December 7, 1999. A copy of HUSD's Form 470 is attached.
- 4. On January 15, 2002, HUSD submitted its FCC Form 471 Application for Funding Year 2002 (Application No. 295589) requesting funding to purchase eligible services from various service providers, including, based on a multiple-year contract entered into with Spectrum Communications Cabling Services, Inc. ("Spectrum"), for internal connections services.
- 5. On or about March 20, 2002, HUSD received from the SLD an E-Rate Selective Review Information Request. HUSD received two subsequent written requests from SLD related to the Information Request.
- 6. On or about March 29, 2002, February 4, 2003, and February 11, 2003, I submitted, on behalf of HUSD, written responses to the Information Request and the two follow up requests. Copies of these responses are attached.
- 7. On April 22, 2003, the SLD issued a Funding Commitment Decision Letter in which it denied 65 separate Funding Request Numbers (FRNs) associated with HUSD's Form 471 Application. For each FRN that was denied, the service provider was Spectrum. The "Funding Commitment Decision" for each FRN is identical, and states: "\$0.00 Bidding Violation." The "Funding Commitment Decision Explanation" for each FRN also is identical, and states: "Similarities in Internal Connections description on Forms 470 and in description provided to SLD of the vendor selection process among applicants associated with this vendor indicate that vendor was improperly involved in the competitive bidding and vendor selection process." A copy of the Decision is attached.

- 8. Also on April 22, 2003, the SLD sent to HUSD a Further Explanation of Administrator's Funding Decision. (A copy is attached.) Although the Further Explanation states that the Funding Commitment Decision Letter is "the official action" by SLD and USAC, HUSD will address, and seeks review of, both the Funding Commitment Decision Letter and the Further Explanation.
- 9. As noted above, the Decision, by way of explanation, simply states (1) "similarities" in the internal connections description on Forms 470 "among applicants associated with this vendor," and (2) "similarities" in the "description ... of the vendor selection process among applicants associated with this vendor." The Decision does not state what "similarities" were found with respect to either the Form 470 internal connection descriptions or the descriptions of the vendor selection process. The Decision also refers to other "applicants associated with this vendor" but does not identify them. I have not reviewed any other applicant's Form 470 or description of its vendor selection process, I have not discussed these matters with any other applicant, and no one else from HUSD has discussed these matters with any other applicant.
- application, USAC became aware of the fact that there were striking similarities in the description of the internal connection services sought on FCC Forms 470 among various applicants later associated with the same service provider." The internal connection descriptions are contained in HUSD's Form 470, Block 2 (Summary Description of Needs or Services Requested), Item 10 (Internal Connections), which asks applicants to "list ... the Internal Connections Services you seek," and to "[s]pecify each service or function ... and quantity and/or capacity," and refers applicants to the SLD's Eligible Services List for examples of eligible internal connections services. In HUSD's Form 470, I listed 6 separate "Service[s] or Function[s]" and specified different quantities and locations for each.
- 11. I was responsible for providing the information referred to in HUSD's Form 470 Application. Before I submitted HUSD's Form 470 Application, I reviewed the sample Form 470 posted on the SLD's web site. Also, as instructed by the Form 470 instructions, I reviewed the Eligible Services List on the SLD web site. I completed the Form 470 using these resources.
- 12. The competitive bidding process that was triggered by the posting of HUSD's Form 470 was fair and open. Spectrum did not control or influence HUSD's decision to seek competitive bids on the items listed on our Form 470, and HUSD did not surrender control of the competitive bidding and vendor selection process to Spectrum.

## 13. The Further Explanation states:

USAC selects certain applicants for a Selective Review to ensure that they are following FCC rules relating to, among others, the competitive bidding process. Applicants who are chosen for this review are sent the "E-Rate Selective Review Information Request." As part of this request, applicants are

asked to answer certain questions regarding their competitive bidding and vendor selection process. In particular, applicants are asked to:

Please provide complete documentation indicating how and why you selected the service provider(s) selected. This documentation should provide a description of your evaluation process and factors you used to determine the winning contract(s).

The person authorized by the applicant to sign on the applicant's behalf, or the entity's authorized representative, is required to certify that the authorized signer prepared the responses to the Selective Review Information Request on behalf of that entity.

- ... USAC further ascertained that the responses provided by various applicants associated with [Spectrum] to the portion of the Selective Review questions described above seeking a description of the factors that the applicant used to determine the winning contracts contained identical language.
- ... Based on the evidence described above, USAC reasonably has concluded that the description of [the competitive bidding] process that you provided to USAC appears to have been prepared by your service provider.
- ... USAC has concluded that the evidence described indicates that the service provider was improperly involved in the competitive bidding and vendor selection process and that the applicant did not provide the answer to these questions.
- 14. In other words, my understanding is that, according to the Further Explanation, SLD was concerned about the answer I provided on behalf of HUSD in response to Item 4 of the Information Request with respect to Spectrum. That response was as follows:
  - 3. Internal Connections Spectrum Communications was selected by Hemet Unified School District under the CMAS procurement program and other applicable procurement codes. Spectrum Communications provides the most cost-effective product, with the least amount of hassle, and exceeds District requirements for Information Technology projects. Spectrum Communications understands the Business Operations of Hemet Unified School District, due to the many years that this vendor has been successfully utilized for Information Technology Projects. It is allowable under California Public Contact Code 10299 for Hemet Unified School District to select Spectrum Communications under the CMAS agreement without further competitive bidding.
- 15. With respect to the certification referred to in the Further Explanation, it states: "I certify that I prepared the responses to this fax."

- While preparing HUSD's responses to the Information Request and 16. SLD's follow up questions, I was not aware of any FCC or SLD prohibition on an applicant discussing with or obtaining information from a service provider to assist an applicant in preparing responses. My dictionary defines the word "prepare" as meaning "to make ready" and I believe that is exactly what I did. I instructed others, including Spectrum, to compile information that I believed responded to the Information Request, and then I reviewed that information, confirmed its accuracy, instructed others to type out that information, and attested to its accuracy by signing the response to the Information Request. I similarly prepared and signed HUSD's two follow up responses to the SLD's additional questions about HUSD's competitive bidding and vendor selection process. At my request, Spectrum provided me with information, including information about the California Multiple Awards Schedule. I prepared the responses in good faith and the information I provided is true and correct to the best of my knowledge. Consequently, I believe that I appropriately certified that I prepared the responses to the Information Request. Moreover, all of the information provided by HUSD confirms that HUSD conducted a fair and open competitive bidding process that complied with FCC and SLD rules and guidelines and California state laws.
- As a result of the SLD's delay in processing HUSD's Funding Year 17. 2002 requests, due to the late funding of Year 2002 items HUSD was not able to take advantage of the approved Internet funding to increase bandwidth to the Internet.
- I have reviewed the Request for Review of the denial by the SLD of 18. HUSD's Form 471 Application for Funding Year 2002, to which this Declaration is attached. I am authorized by HUSD to state that HUSD supports and joins in the Request for Review to the extent that it seeks review of the denial of HUSD's Year 2002 funding requests.

19. The foregoing is true and correct to the best of my knowledge, information, and belief.

Richard Hartline

Date: 6-17-2003

HEMET DISTRICT EXHIBIT 1

Service Provider Name: Spectrum Communications Cabling Services, Inc. Service Provider Identification Number: 143010165

Funding Request Number: 792586
Form 471 Application Number: 295589
Form 470 Application Number: 712580000263506
Name of 471 Application Number: 712580000263506
Name of 471 Applicant: HEMET UNIFIED SCHOOL DISTRICT
Applicant State: CA
Applicant City: HEMET
Applicant Lip: 92545-3654
Entity Number: 143751
Name of Contact 7crson: Richard Hartline
Preferred Mode of Contact: EMAIL
Contact Information: rhartlinehemetusd.k12.ca.us
Funding Year: 2002 (07701/2002 - 06/30/2003)
Funding Status: Not Funded
Contract Number: Spectrum-01
Services Ordered: Internal Connections
Billing Account Number: N/A
Allowable Vendor Selection/Contract Date: 01/03/2000
Contract Award Date: 01/06/2000
Earliest Possible Effective Date of Discount: 07/01/2002
Contract Expiration Date: 06/30/2003
Monthly Recurring Charges: \$0.00
Portion of Monthly Recurring Charges that is Ineligible: \$0.00
Fligible Monthly Pre-Discount Amount for Recurring Charges: \$0.00
Number of Months Recurring Charges: \$1400000.00
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Recurring Charges: \$0.00
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$1400000.00
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$1400000.00
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Bilding Vololation
Funding Commitment Decision Explanation: Similarities in Internal Connections description on Forms 470 and in description provided to SLD of the vendor selection process among applicants associated with this vendor indicate that vendor was improperly involved in the competitive bidding and vendor selection process.
Technology Plan Approval Status: Pending Approval
Wave Number: 027
Applicant Letter Date: 04/22/2003

Service Provider Name: Spectrum Communications Cabling Services, Inc. Service Provider Identification Number: 143010165

Service Provider Name: Spectrum Communications Cabling Services, Inc.

Service Provider Identification Number: 143010165

Funding Request Number: 792600
Form 471 Application Number: 295589
Form 470 Application Number: 295589
Form 470 Application Number: 172580000263506
Name of 471 Applicant: HEMET UNIFIED SCHOOL DISTRICT
Applicant Street Address: 2350 w LATHAM AVE
Applicant State: CA
Applicant State: CA
Applicant State: CA
Applicant Zip: 92545-3654
Entity Number: 143751
Name of Contact: EMAIL
Contact Information: Partlin@hemetusd.k12.ca.us
Funding Year: 2002 (07/01/2002 - 06/30/2003)
Funding Status: Not Funded
Contract Number: Spectrum-01
Services Ordered: Internal Connections
Site Identifier: 06.16920 02148
Billing Account Number: N/A
Allowable Vendor Selection/Contract Date: 01/03/2000
Contract Award Date: 01/06/2000
Earliest Possible Effective Date of Discount: 07/01/2002
Contract Expiration Date: 06/30/2003
Monthly Recurring Charges: \$0.00
Portion of Monthly Recurring Charges that is Ineligible: \$0.00
Eligible Monthly Pre-Discount Amount for Recurring Charges: \$0.00
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-Discount Amount for Eligible Recurring Charges: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$867847.84
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$867847.84
Portion of Annual Non-Recurring Charges: \$867847.84
Portion of Annual Non-Recurring Charges: \$867847.84
Portion of Services among applicants associated with this vendor indicate that vendor was improperly involved in the competitive bidding and vendor selection process among applicants associated with this vendor indicate that vendor was improperly involved in the competitive bidding and vendor selection process among applicants associated with this vendor indicate that vendor was improperly involved in the competitive bidding and vendor selection process among applicants associated with this vendor indicate Applicant Letter Date: 04/22/2003

Service Provider Name: Spectrum Communications Cabling Services, Inc. Service Provider Identification Number: 143010165 Service Provider Mame: Spectrum Communications Cabling Services, Inc.

Service Provider Identification Number: 143010165

Funding Request Number: 792610
Form 471 Application Number: 712580000263506
Name of 471 Application Number: 712580000263506
Applicant Street Address: 2350 W LATHAM AVE
Applicant City: HEMET
Applicant Zip: 92545-3654
Entity Number: 143751
Name of Contact Person: Richard Hartline
Preferred Mode of Contact: EMAIL
Contact Information: rhartlinehemetusd.kl2.ca.us
Funding Vaar: 2002 (07701/2002 - 06/30/2003)
Funding Status: Not Funded
Contract Number: Spectrum-01
Services Ordered: Internal Connections
Stet Identifier: 06 16920 02149
Billing Account Number: N/A
Allowable Vendor Selection/Contract Date: 01/03/2000
Contract Award Date: 01/06/2000
Earliest Possible Effective Date of Discount: 07/01/2002
Contract Expiration Date: 05/30/2003
Monthly Recurring Charges: \$0.00
Portion of Monthly Recurring Charges that is Ineligible: \$0.00
Eligible Monthly Pre-Discount Amount for Recurring Charges: \$0.00
Number of Months Recurring Service Provided in Funding Vers: 12
Annual Pre-Discount Amount for Eligible Recurring Charges: \$0.00
Annual Non-Recurring Charges: 887460.59
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$87460.59
Portion of Annual Non-Recurring Charges than Is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$87460.59
Portion of Annual Non-Recurring Service Provided in Indiang Charges: \$87460.59
Portion of Funding Commitment Decision: \$0.00 - Bidding Violation
Funding Commitment Decision: \$0.00 - Bidding Violation
Funding Commitment Decision: \$0.00 - Bidding Violation
Funding Commitment Decision Explanation: Similarities in Internal Connections description on Forms 470 and in description provided to SLD of the vendor selection process among

Applicant Letter Date: 04/22/2003

Service Provider Name: Spectrum Communications Cabling Services, Inc. Service Provider Identification Number: 143010165

Service Provider Identification Number: 143010165

Funding Request Number: 792620
Form 471 Application Number: 295589
Form 470 Application Number: 712580000263506
Name of 471 Application Number: 712580000263506
Name of 471 Application Number: SCHOOL DISTRICT
Applicant Street Address: 2350 W LATHAM AVE
Applicant State: CA
Applicant State: CA
Applicant 21p: 92545-3654
Entity Number: 143751
Name of Contact Person: Richard Hartline
Preferred Mode of Contact: EMAIL
Contact Information: rhartlinghemetusd k12.ca.us
Funding Year: 2020 (07/01/2002 - 06/30/2003)
Funding Status: Not Funded
Contract Number: Spectrum-01
Services Ordered: Internal Connections
Site Identifier: 06 16920 00943
Billing Account Number: N/A
Allowable Vendor Selection/Contract Date: 01/03/2000
Contract Award Date: 01/06/2000
Earliest Possible Effective Date of Discount: 07/01/2002
Contract Expiration Date: 06/30/2003
Monthly Recurring Charges; \$0.00
Portion of Monthly Recurring Charges that is Ineligible: \$0.00
Eligible Monthly Pre-Discount Amount for Recurring Charges: \$0.00
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-Discount Amount for Eligible Recurring Charges: \$0.00
Annual Non-Recurring Charges: \$237208.75
Portion of Annual Non-Recurring Charges: \$0.00
Annual Pre-Discount Amount for Eligible Recurring Charges: \$237208.75
Portion of Annual Non-Recurring Charges: \$0.00
Annual Commitment Decision: \$0.00 - Bidding Violation
Funding Co

Service Provider Name: Spectrum Communications Cabling Services, Inc.
Service Provider Identification Number: 143010165

Funding Request Number: 792622
Form 471 Application Number: 295589
Form 470 Application Number: 712580000263506
Name of 471 Application Number: 712580000263506
Name of 471 Application Number: 712580000263506
Name of 471 Application Reference of Applicant Street Address: 2350 W LATHAM AVE
Applicant Street Address: 2350 W LATHAM AVE
Applicant Street Address: 2350 W LATHAM AVE
Applicant State: CA
Applicant Zip: 92545-3654
Entity Number: 143751
Name of Contact Person: Richard Hartline
Preferred Mode of Contact: EMAIL
Contact Information: rhartlin@hemetusd.k12.ca.us
Funding Year: 2002 (07/01/2002 - 06/30/2003)
Funding Status: Not Funded
Contract Number: Spectrum-01
Services Ordered: Internal Connections
Site Identifier: 06 16920 02150
Billing Account Number: N/A
Allowable Vendor Selection/Contract Date: 01/03/2000
Contract Award Date: 01/06/2000
Earliest Possible Effective Date of Discount: 07/01/2002
Contract Expiration Date: 06/30/2003
Monthly Recurring Charges: \$0.00
Portion of Monthly Recurring Charges that is Ineligible: \$0.00
Eligible Monthly Pre-Discount Amount for Recurring Charges: \$0.00
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-Discount Amount for Eligible Roon-Recurring Charges: \$136256.58
Portion of Annual Non-Recurring Charges: that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$136256.58
Portion of Annual Non-Recurring Service Provided in Funding Charges: \$136256.58
Portion of Annual Non-Recurring Service Provided in Ending Charges: \$136256.58
Portion of Annual Non-Recurring Service Provided in Internal Connections description on Forms 470 and in description provided to SLD of the Vendor selection process among applicants associated with this Vendor indicate that Vendor was improperly involved in the competitive bidding and vendor selection process.

Applicant Letter Date: 04/22/2003

Service Provider Name: Spectrum Communications Cabling Services, Inc. Service Provider Identification Number: 143010165

Service Provider Name: Spectrum Communications Cabling Services, Inc.
Service Provider Identification Number: 143010165

Funding Request Number: 792624
Form 471 Application Number: 295589
Form 470 Application Number: 712580000263506
Name of 471 Applicant: HEMET UNIFIED SCHOOL DISTRIGT
Applicant Street Address: 2350 W LATHAM AVE
Applicant State: CA
Applicant State: CA
Applicant State: CA
Applicant Zip: 92545-3654
Entity Number: 143751
Name of Contact Person: Richard Hartline
Preferred Node of Contact: EMAIL
Contact Information: rhartlin@hemetusd.kl2.ca.us
Funding Vear: 2020 (07/01/2002 - 06/30/2003)
Funding Status: Not Funded
Contract Number: Spectrum-01
Services Ordered: Internal Connections
Site Identifier: 06 16920 03586
Billing Account Number: N/A
Allowable Vendor Selection/Contract Date: 01/03/2000
Contract Award Date: 01/06/2000
Earliest Possible Effective Date of Discount: 07/01/2002
Contract Award Date: 01/06/2000
Barliest Possible Effective Date of Discount: 07/01/2002
Contract Expiration Date: 06/30/2003
Monthly Recurring Charges: \$0.00
Portion of Monthly Recurring Charges that is Ineligible: \$0.00
Portion of Monthly Recurring Service Provided in Funding Year: 12
Annual Pre-Discount Amount for Eligible Recurring Charges: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$228862.83
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$228862.83
Portion of Annual Non-Recurring Charges: \$228862.83
Portion of Annual Non-Recurring Charges: \$228862.83
Portion of Services Afond the Services of Provided to SLD of the Vendor Selection Process among applicants associated with this vendor indicate that vendor selection process among applicants associated with this vendor indicate that vendor was improperly involved in the competitive bidding and vendor selection process.

Wave Number: 027
Applicant Letter Date: 04/22/2003 Applicant Letter Date: 04/22/2003

Service Provider Name: Spectrum Communications Cabling Services, Inc. Service Provider Identification Number: 143010165

Service Provider Name: Spectrum Communications Cabling Services, Inc.

Service Provider Identification Number: 143010165

Funding Request Number: 792626
Form 471 Application Number: 295589
Form 470 Application Number: 712580000263506
Name of 471 Applicant: HEMET UNIFIED SCHOOL DISTRICT
Applicant Street Address: 2350 W LATHAM AVE
Applicant Street Address: 2350 W LATHAM AVE
Applicant State: CA
Applicant City HEMET
Applicant Letter Date: 04/22/2003
Applicant Letter Date: 04/22/2003 Applicant Letter Date: 04/22/2003

Service Provider Name: Spectrum Communications Cabling Services, Inc. Service Provider Identification Number: 143010165

Service Provider Name: Spectrum Communications Cabling Services, Inc.

Service Provider Identification Number: 143010165

Funding Request Number: 792630

Form 471 Application Number: 295589

Form 470 Application Number: 295589

Form 470 Application Number: 295589

Form 470 Applicant: Number: 10580000263506

Name of 471 Applicant: HEMET UNIFIED SCHOOL DISTRICTApplicant Street Address: 2350 W LATHAM AVE
Applicant State: CA
Applicant State: CA
Applicant Zip: 92545-3654

Entity Number: 143751

Name of Contact Person: Richard Hartline
Preferred Mode of Contact: EMAIL
Contact Information: thartlinehemetusd.k12.ca.us
Funding Status: Not Funded
Contract Number: Spectrum-01
Services Ordered: Internal Connections
Site Identifier: 06 16920 09377

Billing Account Number: N/A
Allowable Vendor Selection/Contract Date: 01/03/2000
Contract Award Date: 01/06/2000

Earliest Possible Effective Date of Discount: 07/01/2002
Contract Expiration Date: 06/30/2003

Monthly Recurring Charges: \$0.00
Portion of Monthly Recurring Charges that is Ineligible: \$0.00

Biligible Monthly Pre-Discount Amount for Recurring Charges: \$0.00

Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-Discount Amount for Eligible Recurring Charges: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$312691.45

Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$312691.45

Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$312691.45

Portion of Annual Non-Recurring Charges: \$312691.45

Portion of Services and Annual for Eligible Non-Recurring Charges: \$312691.45

Portion of Services and Annual for Eligible Non-Recurring Charges: \$312691.45

Portion of Annual Non-Recurring Charges: \$312691.45

Portion of Annu Applicant Letter Date: 04/22/2003

Page 44 of 154

Service Provider Name: Spectrum Communications Cabling Services, Inc. Service Provider Identification Number: 143010165

Service Provider Name: Spectrum Communications Cabling Services, Inc.
Service Provider Identification Number: 143010165

Funding Request Number: 792635
Form 471 Application Number: 712580000263506
Name of 471 Application Number: 712580000263506
Name of 471 Application Number: 712580000263506
Name of 471 Applicant: HEMET UNIFIED SCHOOL DISTRICT
Applicant State: CA
Applicant State: CA
Applicant Zip: 92545-3654
Entity Number: 143751
Name of Contact Person: Richard Hartline
Preferred Mode of Contact: ENMIL
Contact Information: rhartlin@hemetusd.k12.ca.us
Funding Year: 2020 (07/01/2002 - 06/30/2003)
Funding Status: Not Funded
Contract Number: Spectrum-01
Services Ordered: Internal Connections
Site Identifier: 06 16920 06246
Billing Account Number: N/A
Allowable Vendor Selection/Contract Date: 01/03/2000
Contract Award Date: 01/06/2000
Earliest Possible Effective Date of Discount: 07/01/2002
Contract Expiration Date: 06/30/2003
Monthly Recurring Charges: \$0.00
Portion of Monthly Pre-Discount Amount for Recurring Charges: \$0.00
Rortion of Monthly Pre-Discount Amount for Recurring Charges: \$0.00
Annual Pre-Discount Amount for Eligible Recurring Charges: \$12521.32
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Mon-Recurring Charges: \$12521.32
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Mon-Recurring Charges: \$12521.32
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Mon-Recurring Charges: \$12521.32
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Mon-Recurring Charges: \$12521.32
Portion of Annual Non-Recurring Charges: N/A
Funding Commitment Decision: \$0.00 - Bidding Violation
Funding Commitment Decision: \$0.00 - Bidding Violat Applicant Letter Date: 04/22/2003

Service Provider Name: Spectrum Communications Cabling Services, Inc. Service Provider Identification Number: 143010165 Funding Request Number: 792640
Form 471 Application Number: 295589
Form 470 Application Number: 712580000263506
Name of 471 Applicant: HEMET UNIFIED SCHOOL DISTRICT Form 4/1 Application Number: 712580000263506
Name of 471 Applicant: HEMET UNIFIED SCHOOL DISTRICT
Applicant Street Address: 2350 W LATHAM AVE
Applicant City: HEMET
Applicant State: CA
Applicant Zip: 92545-3654
Entity Number: 143751
Name of Contact Person: Richard Hartline
Preferred Mode of Contact: EMAIL
Contact Information: rhartlin@hemetusd.kl2.ca.us
Punding Year: 2002 (07/01/2002 - 06/30/2003)
Funding Status: Not Funded
Contract Number: Spectrum-01
Services Ordered: Internal Connections
Site Identifier: 06 16920 02152
Billing Account Number: N/A
Allowable Vendor Selection/Contract Date: 01/03/2000
Contract Award Date: 01/06/2000
Earliest Possible Effective Date of Discount: 07/01/2002
Contract Expiration Date: 06/30/2003
Monthly Recurring Charges: \$0.00
Portion of Monthly Recurring Charges that is Ineligible: \$0.00
Eiligible Monthly Pre-Discount Amount for Recurring Charges: \$0.00
Number of Months Recurring Charges that is Ineligible: \$0.00
Eiligible Monthly Pre-Discount Amount for Recurring Charges: \$0.00
Annual Pre-Discount Amount for Eligible Recurring Charges: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$166464.37
Total Program Year Pre-Discount Amount: \$166464.37
Applicant's Approved Discount Percentage: N/A
Funding Commitment Decision: \$0.00 - Bidding Violation
Funding Commitment Decision: Explanation: Similarities in Internal Connections description on Forms 470 and in description provided to SLD of the vendor selection process among applicants associated with this vendor indicate that vendor was improperly involved in the competitive bidding and vendor selection process.
Technology Plan Approval Status: Pending Approval
Wave Number: 027
Applicant Letter Date: 04/22/2003

Service Provider Name: Spectrum Communications Cabling Services, Inc. Service Provider Identification Number: 143010165

Funding Request Number: 792645
Form 471 Application Number: 295589
Form 470 Application Number: 712580000263506
Name of 471 Application Number: 712580000263506
Name of 471 Applicant: HEMET UNIFIED SCHOOL DISTRICT
Applicant State: Address: 2350 w LATHAM AVE
Applicant State: CA
Applicant State: CA
Applicant Zip: 92545-3654
Entity Number: 143751
Name of Contact Person: Richard Hartline
Preferred Mode of Contact: ENAIL
Contact Information: rhartlin@hemetusd.k12.ca.us
Funding Year: 2002 (07/01/2002 - 06/30/2003)
Funding Status: Not Punded
Contract Number: Spectrum-01
Services Ordered: Internal Connections
Site Identifier: 06 16920 02155
Billing Account Number: N/A
Allowable Vendor Selection/contract Date: 01/03/2000
Contract Award Date: 01/06/2000
Earliest Possible Effective Date of Discount: 07/01/2002
Contract Expiration Date: 06/30/2003
Monthly Recurring Charges: \$0.00
Portion of Monthly Recurring Charges that is Ineligible: \$0.00
Filigible Monthly Pre-Discount Amount for Recurring Charges: \$0.00
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-Discount Amount for Eligible Recurring Charges: \$0.00
Annual Pre-Discount Amount for Eligible Recurring Charges: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$208270.22
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$208270.22
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$208270.22
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$208270.22
Portion of Service Addition Similarities in Internal Connections description on Forms 470 and in description provided to SLD of the vendor selection process among applicants associated with this vendor indicate that vendor was improperly involved in the competitive bidding and vendor selection process.
Papelicant Letter Date: 04/22/2003

Service Provider Name: Spectrum Communications Cabling Services, Inc. Service Provider Identification Number: 143010165

Funding Request Number: 792648
Form 470 Application Number: 295589
Form 470 Application Number: 712580000263506
Name of 471 Application Number: 712580000263506
Name of 471 Applicant: HEMET UNIFIED SCHOOL DISTRICT
Applicant Street Address: 2350 W LATHAM AVE
Applicant City: HEMET
Applicant State: CA
Applicant Zip: 92545-3654
Entity Number: 143751
Name of Contact: EMAIL
Contact Information: rhartlinghemetusd.kl2.ca.us
Funding Year: 2002 (07701/2002 - 06/30/2003)
Funding Status: Not Funded
Contract Number: Spectrum-01
Services Ordered: Internal Connections
Site Identifier: 06 16920 02156
Billing Account Number: N/A
Allowable Vendor Selection/Contract Date: 01/03/2000
Contract Award Date: 01/06/2000
Earliest Possible Effective Date of Discount: 07/01/2002
Contract Expiration Date: 06/30/2003
Monthly Recurring Charges: \$0.00
Fortion of Monthly Recurring Charges that is Ineligible: \$0.00
Eligible Monthly Pre-Discount Amount for Recurring Charges: \$0.00
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-Discount Amount for Eligible Recurring Charges: \$0.00
Annual Pre-Discount Amount for Eligible Recurring Charges: \$0.00
Annual Pre-Discount Amount for Eligible Recurring Charges: \$0.00
Annual Pre-Discount Amount For Eligible Non-Recurring Charges: \$308766.68
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$308766.68
Portion of Annual Non-Fecurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount For Eligible Non-Recurring Charges: \$308766.68
Portion of Annual Non-Fecurring Charges that is Ineligible: \$0.00
Annual Onn-Recurring Charges that is Ineligible: \$0.00
Annual Onn-Recurring Charges that is Ineligible: \$0.00
Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Non-Recurring Charges: \$308766.68
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Non-Recurring Charges: \$308766.68
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Non-Recurring Charges

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Service Provider Name: Spectrum Communications Cabling Services, Inc. Service Provider Identification Number: 143010165 Service Provider Name: Spectrum Communications Cabling Services, Inc.
Service Provider Identification Number: 143010165

Funding Request Number: 792659
Form 470 Application Number: 712580000263506
Name of 471 Application Number: 712580000263506
Name of 471 Application Number: 712580000263506
Name of 471 Applicant: HEMET UNIFIED SCHOOL DISTRICT
Applicant Street Address: 2350 W LATHAM AVE
Applicant State: CA
Applicant Zip: 92545-3654
Entity Number: 143751
Name of Contact Person: Richard Hartline
Preferred Mode of Contact: EMAIL
Contact Information: rhartlin@hemetusd.k12 ca.us
Funding Vear: 2002 (07/01/2002 - 06/30/2003)
Funding Status: Not Funded
Contract Number: Spectrum-01
Services Ordered: Internal Connections
Site Identifier: 06 16920 02157
Billing Account Number: N/A
Allowable Vendor Selection/Contract Date: 01/03/2000
Contract Award Date: 01/06/2000
Earliest Possible Effective Date of Discount: 07/01/2002
Contract Expiration Date: 06/30/2003
Monthly Recurring Charges: \$0.00
Portion of Monthly Recurring Charges that is Ineligible: \$0.00
Eligible Monthly Pre-Discount Amount for Recurring Charges: \$0.00
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-Discount Amount for Eligible Recurring Charges: \$0.00
Annual Pre-Discount Amount for Eligible Recurring Charges: \$239051.89
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$239051.89
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$239051.89
Portion of Annual Non-Recurring Charges: N/A
Funding Commitment Decision: \$0.00 - Bidding Violation
Funding Commitment Decision Explanation: Similarities in Internal Connections description on Forms 470 and in description provided to SLD of the Vendor selection process among applicants associated with this vendor indicate that vendor was improperly involved in the competitive bidding and vendor selection process.

Wave Number: 027

Applicant Letter Date: 04/22/2003

Service Provider Name: Spectrum Communications Cabling Services, Inc.
Service Provider Identification Number: 143010165

Eunding Reguest Number: 792670

Form 471 Application Number: 295589
Form 470 Application Number: 712580000263506

Name of 471 Applicant: Nether Unified School DISTRICT
Applicant Street Address: 2350 W LATHAM AVE
Applicant City: HEMET
Applicant Street Address: 2350 W LATHAM AVE
Applicant State: CA
Applicant State: CA
Applicant Zip: 92545-3654
Entity Number: 143751
Name of Contact Person: Richard Hartline
Preferred Mode of Contact: EMAIL
Contact Information: rhartlin@hemetusd.k12.ca.us
Funding Year: 2002 (07/01/2002 - 06/30/2003)
Funding Status: Not Funded
Contract Number: Spectrum-01
Services Ordered: Internal Connections
Site Identifier: 105225
Billing Account Number: N/A
Allowable Vendor Selection/Contract Date: 01/03/2000
Contract Award Date: 01/06/2000
Earliest Possible Effective Date of Discount: 07/01/2002
Contract Award Date: 01/06/2000
Earliest Possible Effective Date of Discount: 07/01/2002
Contract Expiration Date: 06/30/2003
Monthly Recurring Charges: \$0.00
Portion of Monthly Recurring Charges that is Ineligible: \$0.00
Eligible Monthly Pre-Discount Amount for Recurring Charges: \$0.00
Number of Months Recurring Service Provided in Funding Vear: 12
Annual Pre-Discount Anount for Eligible Recurring Charges: \$0.00
Annual Non-Recurring Charges: \$383958.91
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Rigible Non-Recurring Charges: \$383958.91
Portion of Annual Non-Recurring Service Provided in Funding Charges: \$383958.91
Portion of Services of Monthly Recurring Service Provided in Ending Charges: \$383958.91
Portion of Monthly Recurring Service Provided to SLD of the vendor selection Provided to SLD of the vendor selection process among applicants associated with this vendor indicate that vendor was improperly involved in the competitive bidding and vendor selection process.

Applicant Letter Date: 04/22/2003

Service Provider Name: Spectrum Communications Cabling Services, Inc. Service Provider Identification Number: 143010165

Service Provider Identification Number: 143010165

Funding Request Number: 792677
Form 471 Application Number: 712580000263506
Name of 471 Application Number: 712580000263506
Name of 471 Applicant: HEMET UNIFIED SCHOOL DISTRICT
Applicant Street Address: 2350 W LATHAM AVE
Applicant State: CA
Applicant State: CA
Applicant State: CA
Applicant Zip: 92545-3654
Entity Number: 143751
Name of Contact Person: Richard Hartline
Preferred Mode of Contact: EMAIL
Contact Information: rhartlin@hemetusd.k12.ca.us
Funding Year: 202 (07/01/2002 - 06/30/2003)
Funding Status: Not Funded
Contract Number: Spectrum-01
Services Ordered: Internal Connections
Site Identifier: 06 16920 09144
Billing Account Number: N/A
Allowable Vendor Selection/Contract Date: 01/03/2000
Contract Award Date: 01/06/2000
Earliest Possible Effective Date of Discount: 07/01/2002
Contract Expiration Date: 06/30/2003
Monthly Recurring Charges: \$0.00
Portion of Monthly Recurring Charges that is Ineligible: \$0.00
Bilgible Monthly Pre-Discount Amount for Recurring Charges: \$0.00
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-Discount Amount for Eligible Recurring Charges: \$0.00
Annual Pre-Discount Amount for Eligible Recurring Charges: \$2.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$281504.62
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$281504.62
Portion of Annual Non-Recurring Charges the Non-Recurring Charges: \$281504.62
Portion of Annual Non-Recurring Charges: N/A
Funding Commitment Decision: \$0.00 - Bidding Violation
Funding Approved Discount Percen Applicant Letter Date: 04/22/2003

Service Provider Name: Spectrum Communications Cabling Services, Inc. Service Provider Identification Number: 143010165

Service Provider Identification Number: 143010165

Funding Request Number: 792687
Form 471 Application Number: 295589
Form 470 Application Number: 712580000263506
Name of 471 Application Number: 712580000263506
Name of 471 Application Number: 712580000263506
Name of 471 Application Number: 712580000263506
Applicant Street Address: 2350 W LATHAM AVE
Applicant City: HEMET
Applicant Lip: 92545-3654
Entity Number: 143751
Name of Contact Person: Richard Hartline
Preferred Mode of Contact: ENAIL
Contact Information: rhartlin@hemetusd.k12.ca.us
Funding Vaer: 2002 (07/01/2002 - 06/30/2003)
Funding Status: Not Funded
Contract Number: Spectrum-01
Services Ordered: Internal Connections
Site Identifier: 06 16920 09852
Billing Account Number: N/A
Allowable Vendor Selection/Contract Date: 01/03/2000
Contract Award Date: 01/06/2000
Earliest Possible Effective Date of Discount: 07/01/2002
Contract Expiration Date: 06/30/2003
Monthly Recurring Charges: 50.00
Portion of Monthly Recurring Charges that is Ineligible: \$0.00
Eligible Monthly Pre-Discount Amount for Recurring Charges: \$0.00
Number of Month Recurring Service Provided in Funding Year: 12
Annual Pre-Discount Amount for Eligible Recurring Charges: \$0.00
Annual Pre-Discount Amount for Eligible Recurring Charges: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$38953.36
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$38953.36
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$38953.36
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$38953.36
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$38953.36
Portion of Annual Non-Recurring Charges that is Ineligible: \$0.00
Annual Pre-Discount Amount for Eligible Non-Recurring Charges: \$38953.36 Applicant Letter Date: 04/22/2003